



VYKON Honors Distributors

Richmond, VA - February 16, 2011 - VYKON, the leader in Intelligent Building Automation and Control solutions announced the recipients of the 2010 Distributor Awards at the 2011 AHR Expo. VYKON honored the award-winning distributors during a dinner with their industry peers.

VYKON Authorized Distributors are considered for award recognition based on sales volume, projects implemented, technical competency, marketing excellence and on-going commitment to supporting VYKON's open, automation, security and energy solutions. These awards reflect the importance that VYKON places on the distribution channel in supporting worldwide growth.

The award for the highest performing distributor of the year went to Cochrane Supply and Engineering. Scott Cochrane, President of Cochrane Supply and Engineering said, "As one of the first distributors to sign on with VYKON, we are especially honored to receive this recognition. This accomplishment is a reflection of hard work from our entire organization, our customers, and a great relationship with VYKON for more than a decade. We look forward to many years of continued success."

Receiving Platinum honors for the highest level of achievement were Cochrane Supply and Engineering, Madison Heights, Michigan; Controlco, Inc., Oakland, California and Activelogix, Charlotte, North Carolina. Gold Distributor honors went to Control Consultants, Weymouth, Massachusetts; and Building Logix, Vandalia, Ohio was named Gold Partner.

Other award winners included: Elite Distributor: Environmental Systems, Inc., Temperature Control Systems, Long Building Technologies, and Universal Supply Group; and Innovator Distributors: Energy Systems Technologies and O'Connor Company.

In presenting the awards, Ed Merwin, field sales director for VYKON, congratulated the winners and thanked all of the distributors for their outstanding contribution to the business. "We are honored to acknowledge the entire network of VYKON partners this year. It is a privilege to recognize all of our distributors who earned these awards".

About VYKON

Powered by the Niagara Framework, VYKON® includes a variety of open, intelligent automation and control solutions that meet all the challenges of real-world integration and enterprise connectivity and ensure the interoperability among diverse facility systems. VYKON solutions synchronize, manage and control major building system functions vital in a facility, such as heating, ventilating, and air conditioning (HVAC) systems, energy, lighting, security, fire, safety unitary devices and more. VYKON solutions make facilities smarter-ones that use less energy, have lower operating costs, are safer, contribute to a better environment and deliver significant ROI.

VYKON solutions are available worldwide through a network of authorized distributors, systems integrators and value-added resellers. Additional information about VYKON is available at www.vykon.com.

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